

ARIZONA ASSOCIATION OF SCHOOL BUSINESS OFFICIALS

3.9.2011



AGENDA: 3.9.2011

- Endowment Performance
- Asset Allocation Changes
- Endowment Distribution Formula
- State Cash Flow
- **Q** & A



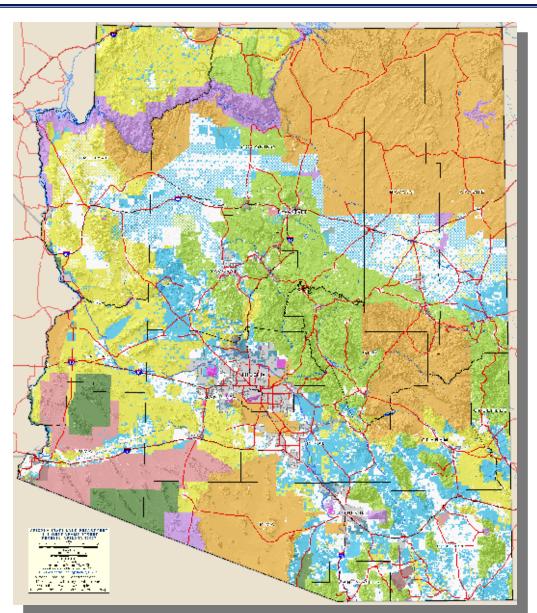
ENDOWMENT PERFORMANCE

Through December 2010

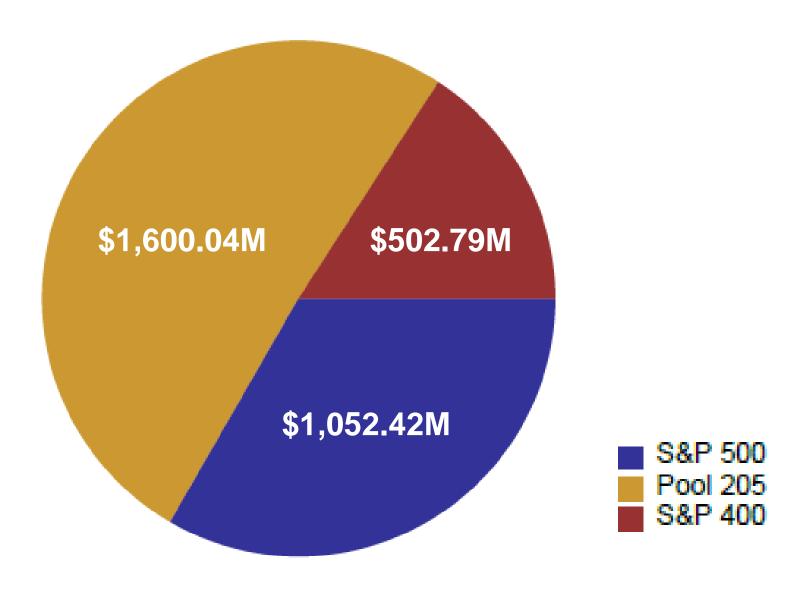


ENDOWMENT PERFORMANCE

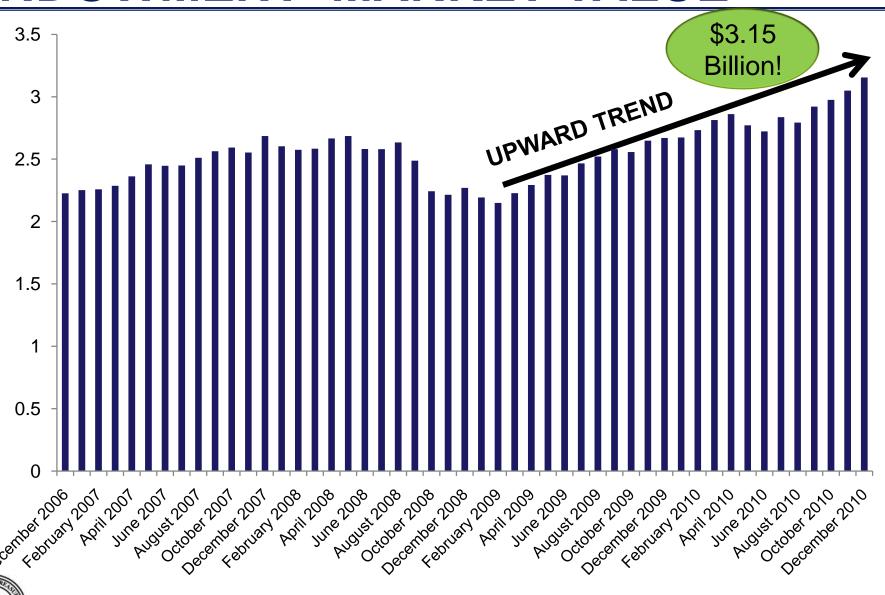
- Privately-owned land
- State trust land
- Tribal Reservations
- **US Forest Service**
- Bureau of Land Management



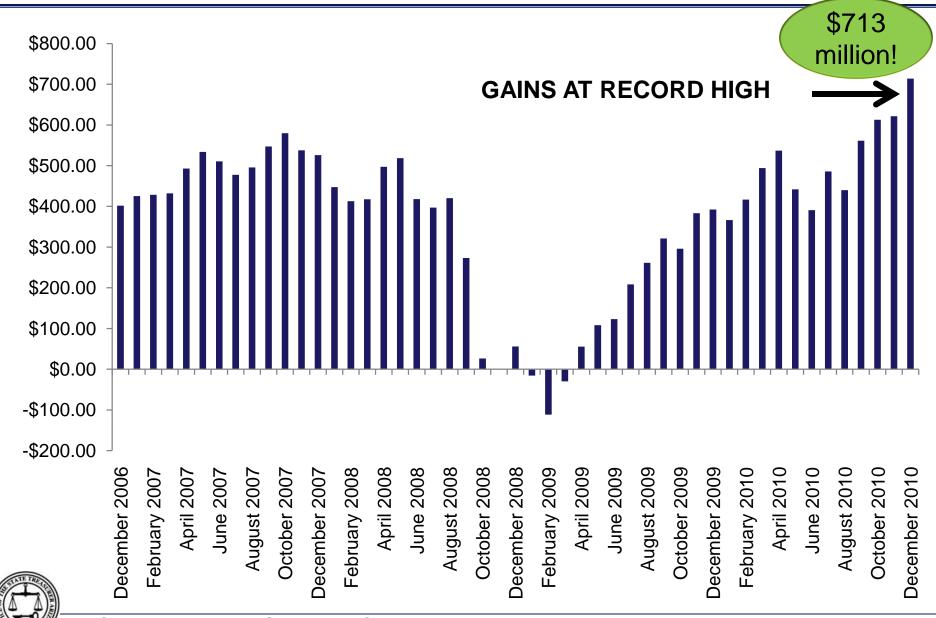
ENDOWMENT PERFORMANCE



ENDOWMENT MARKET VALUE

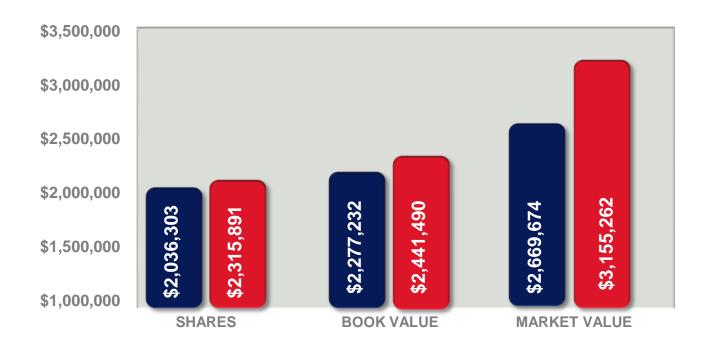


ENDOWMENT UNREALIZED GAINS



ENDOWMENT FY 11 2ND QUARTER

CHANGE SINCE 2010

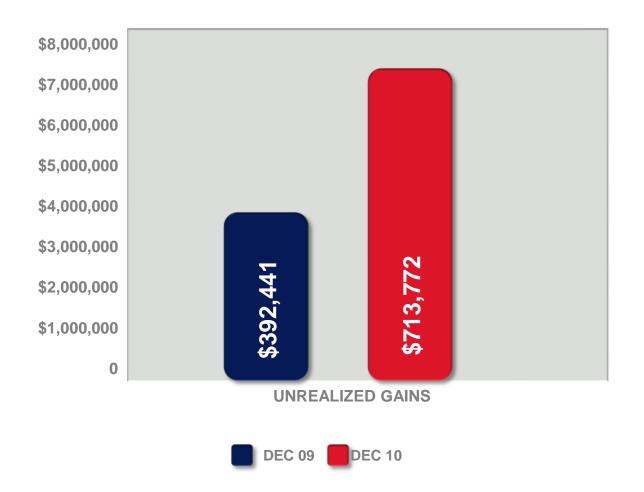






ENDOWMENT FY 11 2ND QUARTER

CHANGE SINCE 2010

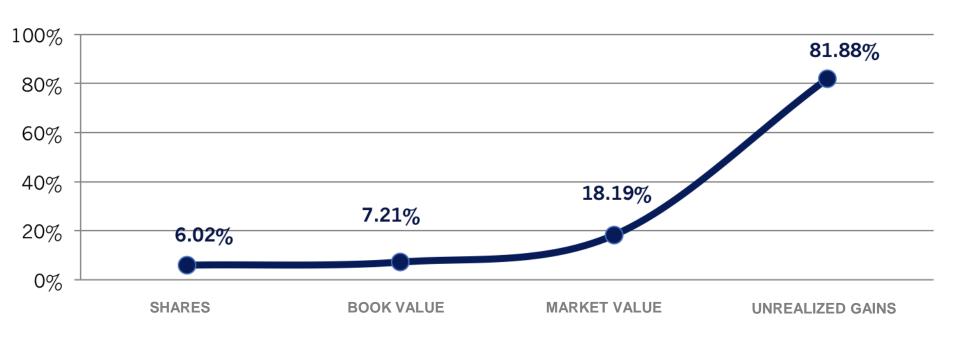




ENDOWMENT FY 11 2ND QUARTER

(IN THOUSANDS)

PERFORMANCE





Endowment Asset Allocation Changes

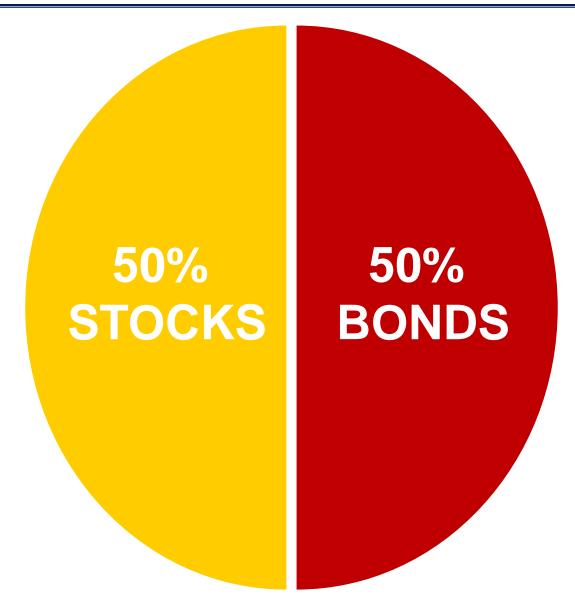


ASSET ALLOCATION: 1999

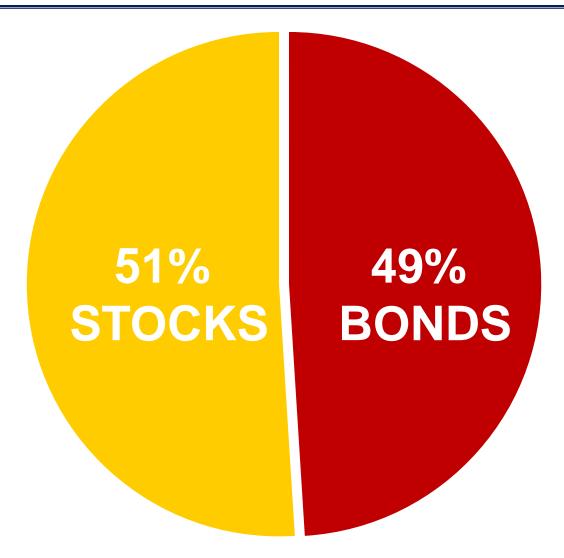




ASSET ALLOCATION: MARCH 2003

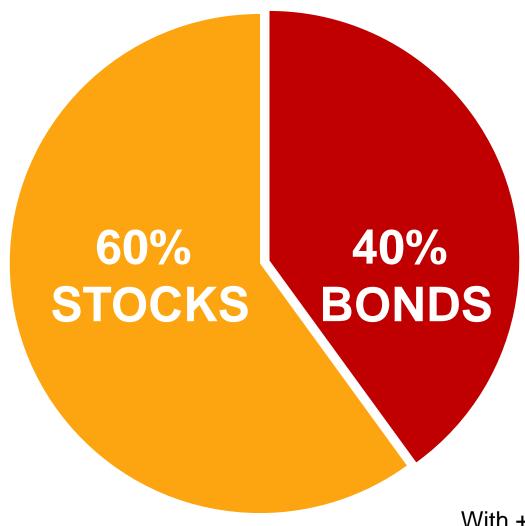


ASSET ALLOCATION: MARCH 2011





TARGET ASSET ALLOCATION: FEB 2012



With +/- 5% market value rebalance triggers.

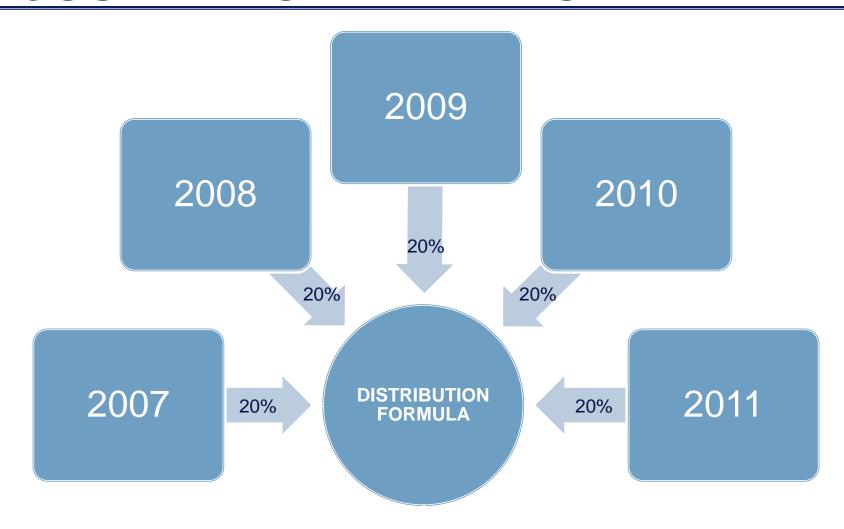
Sell high, buy low.



Endowment Distribution Formula



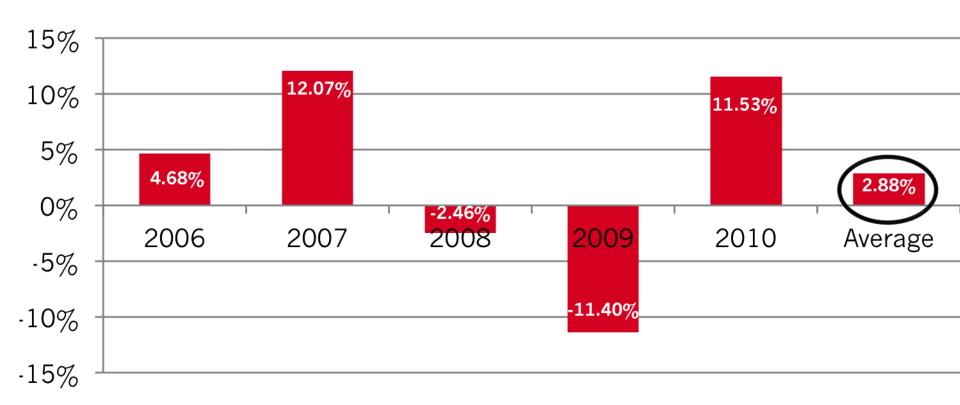
ADJUSTED FOR INFLATION



Formula takes 20% of the returns adjusted for inflation from each of the previous five years.

HOW THE FORMULA WORKS

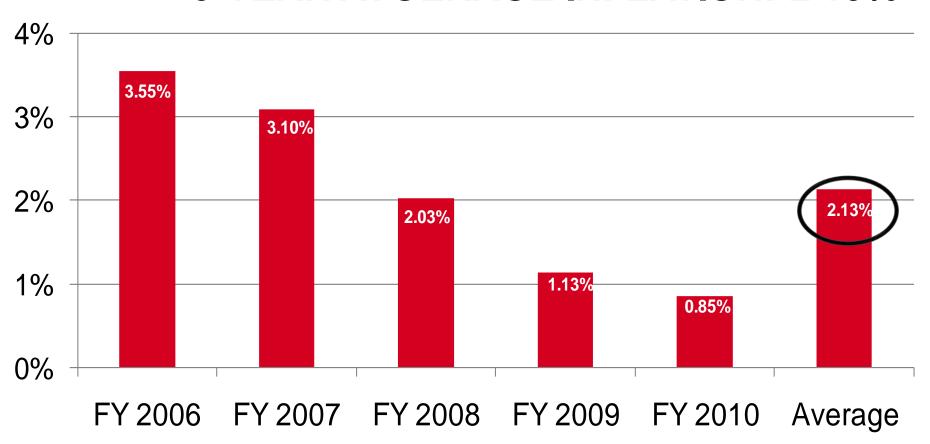
5-YEAR AVG. TOTAL RETURN: 2.88%





HOW THE FORMULA WORKS

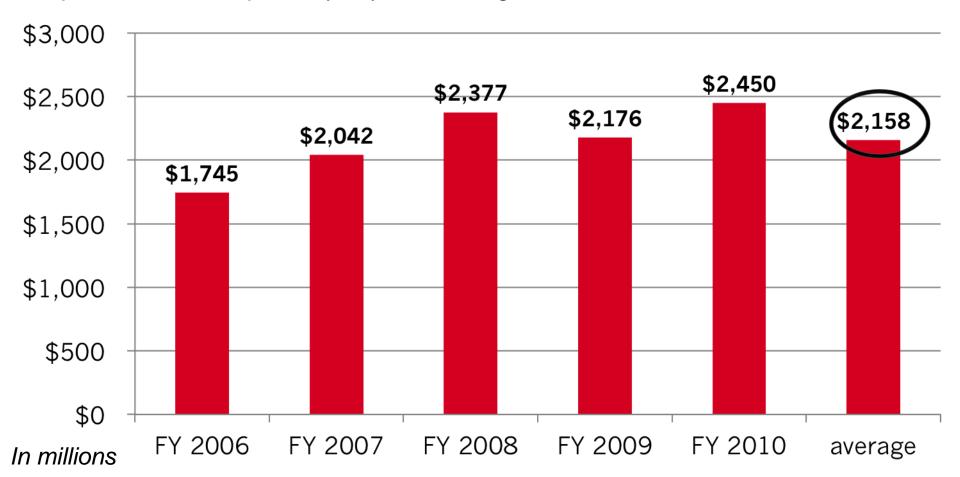
SUBTRACT 5-YEAR AVGERAGE INFLATION: 2.13%





HOW THE FORMULA WORKS

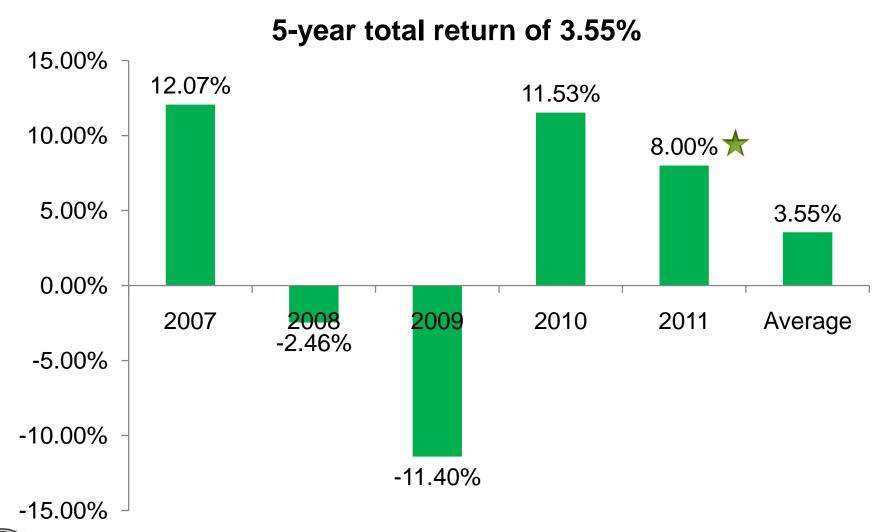
Equals .75% multiplied by 5-year average market value of \$2.158 billion



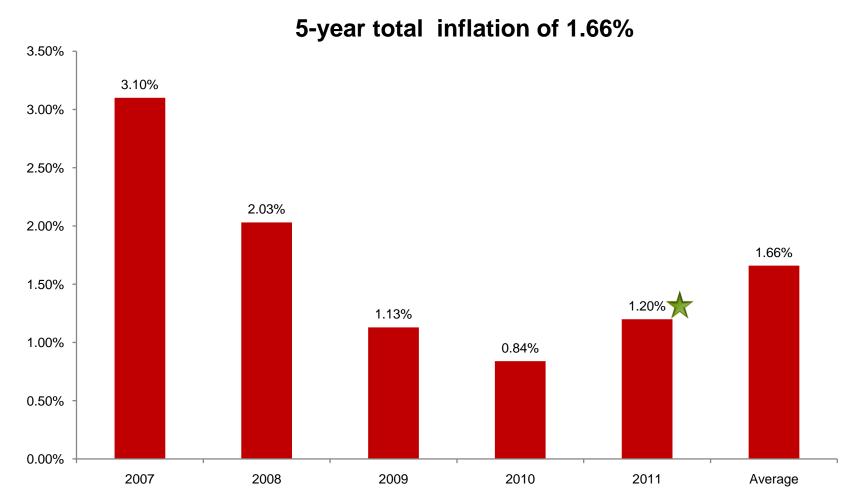
Results in a \$16.2 million K-12 distribution in FY11



2012 PRELIMINARY ESTIMATE

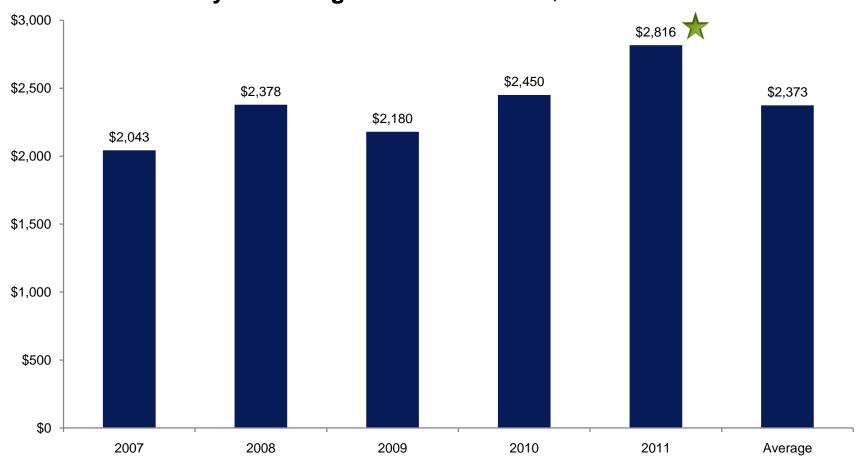


2012 PRELIMINARY ESTIMATE



2012 PRELIMINARY ESTIMATE

5-year average market value of \$2.4 billion



= estimated FY 12 distribution of \$45 million

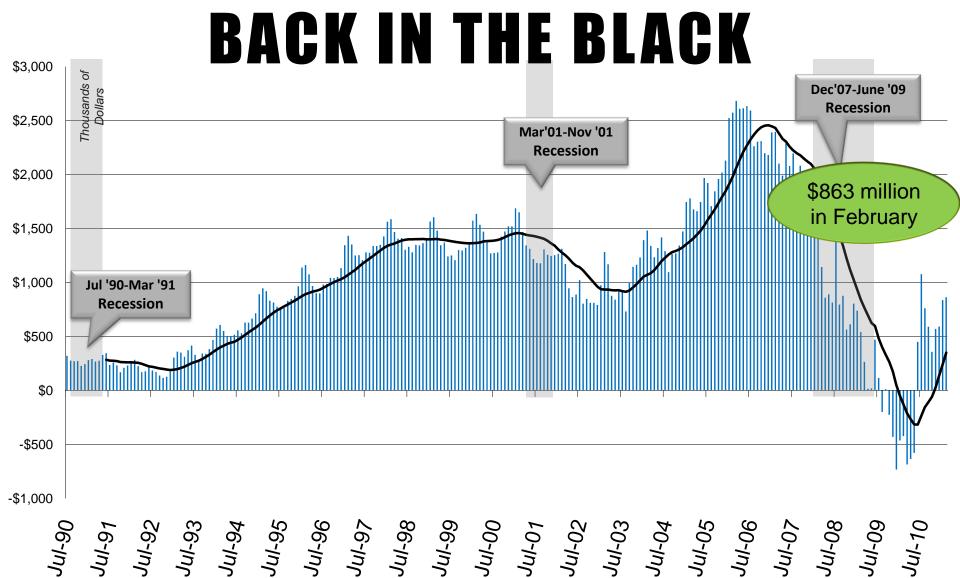


STATE CASH FLOW



STATE CASH FLOW

TOTAL OPERATING ACCOUNT AVERAGE MONTHLY BALANCE





QUESTIONS?

